PAGE 1
FORM 10-Q

## SECURITIES AND EXCHANGE COMMISSION

 WASHINGTON, DC 20549```
    /X/ Quarterly Report Under Section 13 and 15(d)
        of the Securities Exchange Act of 1934
    or
/ / Transition Report Pursuant to Section 13 and 15(d)
    of the Securities Exchange Act of 1934
```

For Quarter Ended October 26, 1996
Commission file number 1-4908

The TJX Companies, Inc.
(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)

04-2207613
(I.R.S. Employer Identification No.)

770 Cochituate Road
Framingham, Massachusetts
(Address of principal executive offices)

01701
(Zip Code)
(508) 390-1000
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X . No .

The number of shares of Registrant's Common Stock outstanding as of October 26, 1996: 77,724,715

PAGE 2
PART I FINANCIAL INFORMATION
THE TJX COMPANIES, INC. AND CONSOLIDATED SUBSIDIARIES
STATEMENTS OF INCOME
(UNAUDITED)
DOLLARS IN THOUSANDS EXCEPT PER SHARE AMOUNTS

|  | Thirteen October 26, 1996 | s Ended October 28, 1995 |  |
| :---: | :---: | :---: | :---: |
| Net sales | \$1, 722, 429 | \$ | 861,214 |
| Cost of sales, including buying and occupancy costs | 1,305,271 |  | 661,618 |
| Selling, general and administrative expenses | 266,918 |  | 145,644 |
| Interest expense, net | 10,344 |  | 9,568 |
| Income from continuing operations before income taxes and extraordinary item | 139,896 |  | 44,384 |
| Provision for income taxes | 58,306 |  | 17,724 |
| Income from continuing operations before extraordinary item | 81,590 |  | 26,660 |
| Income from discontinued operations, net of income taxes | 8,805 |  | 7,217 |
| Income before extraordinary item | 90,395 |  | 33,877 |
| Extraordinary (charge), net of income taxes | $(2,885)$ |  |  |
| Net income | 87,510 |  | 33,877 |
| Preferred stock dividends | 2,308 |  | 1,789 |

Net income attributable to common shareholders
\$ 85,202 \$ 32, 088

Primary and fully diluted earnings per common share:

| Income from continuing operations | $\$ .90$ | $\$ .35$ |
| :--- | :--- | :--- |
| Income before extraordinary item | $\$ 1.00$ | $\$ .44$ |
| Net income | $\$ .97$ | $\$ .44$ |
| dividends per common share | $\$ .07$ | $\$ .14$ |

Cash dividends per common share
\$. 07
\$ . 14

The accompanying notes are an integral part of the financial statements.

PAGE 3
PART I FINANCIAL INFORMATION
THE TJX COMPANIES, INC. AND CONSOLIDATED SUBSIDIARIES
STATEMENTS OF INCOME
(UNAUDITED)
DOLLARS IN THOUSANDS EXCEPT PER SHARE AMOUNTS

|  | Thirty-Nine October 26, 1996 | Weeks Ended October 28, 1995 |
| :---: | :---: | :---: |
| Net sales | \$4,742,935 | \$2,336,376 |
| Cost of sales, including buying and occupancy costs | 3,694,820 | 1,828,638 |
| Selling, general and administrative expenses | 775,983 | 407,571 |
| Interest expense, net | 35,674 | 24,430 |
| Income from continuing operations before income taxes and extraordinary item | 236,458 | 75,737 |
| Provision for income taxes | 98,154 | 32,130 |
| Income from continuing operations before extraordinary item | 138,304 | 43,607 |
| Income from discontinued operations, net of income taxes | 18,231 | 5,193 |
| (Loss) on the disposal of discontinued operations, net of income taxes | - | $(31,700)$ |
| Income before extraordinary item | 156,535 | 17,100 |
| Extraordinary (charge), net of income taxes | $(2,885)$ |  |
| Net income | 153,650 | 17,100 |
| Preferred stock dividends | 11,096 | 5,367 |
| Net income attributable to common shareholders | \$ 142,554 | \$ 11,733 |
| Primary and fully diluted earnings per common share: |  |  |
| Income from continuing operations | \$1.53 | \$ . 53 |
| Income before extraordinary item | \$1.73 | \$ . 16 |
| Net income | \$1.70 | \$ . 16 |
| Cash dividends per common share | \$ . 21 | \$ . 42 |

The accompanying notes are an integral part of the financial statements. PAGE 4
THE TJX COMPANIES, INC. AND CONSOLIDATED SUBSIDIARIES
bALANCE SHEETS
(UNAUDITED)
IN THOUSANDS

## ASSETS

Current assets

| Cash and cash equivalents | $\$ 236,035$ | $\$$ | 209,226 | $\$$ |
| :--- | ---: | ---: | ---: | ---: |
| Accounts receivable | 90,695 | 55,144 | 47,492 |  |
| Merchandise inventories | $1,335,099$ | $1,258,488$ | $1,013,471$ |  |
| Prepaid expenses | 19,054 | 16,406 | 15,732 |  |
| Net current assets of |  |  |  |  |
| $\quad$ discontinued operations | 116,009 | 76,287 | 117,350 |  |
| $\quad$ Total current assets | $1,796,892$ | $1,615,551$ | $1,220,947$ |  |

Property, at cost:

| Furniture, fixtures and equipment | $\begin{array}{r} 585,684 \\ 1,144,816 \end{array}$ | $\begin{array}{r} 539,504 \\ 1,073,792 \end{array}$ | $\begin{aligned} & 381,184 \\ & 748,781 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Less accumulated depreciation and amortization | 420,506 | 340,599 | 318,783 |
|  | 724,310 | 733,193 | 429,998 |
| Other assets | 36,432 | 37,325 | 27,127 |
| Goodwill and tradename, net of amortization | 231,335 | 236,043 | 87,993 |
| Net noncurrent assets of discontinued operations | 48,627 | 52,299 | 9,840 |
| TOTAL ASSETS | \$2,837,596 | \$2,674,411 | \$1,775,905 |
| LIABILITIES |  |  |  |
| Current liabilities: |  |  |  |
| Short-term debt | \$ - | \$ - | \$ 97,699 |
| Current installments of long-term debt | 94,708 | 78,670 | 53,548 |
| Accounts payable | 616,200 | 436,634 | 375,701 |
| Accrued expenses and other |  |  |  |
| current liabilities | 653,780 | 691,096 | 258, 011 |
| Total current liabilities | 1,364,688 | 1,206,400 | 784,959 |
| Long-term debt exclusive of current installments: |  |  |  |
| Real estate mortgages | 22,926 | 27,241 | 29,069 |
| Equipment notes | 2,556 | 3,272 | 3,801 |
| General corporate debt | 514,880 | 660,200 | 335,196 |
| Deferred income taxes | 25,885 | 12,664 | 34,780 |
| SHAREHOLDERS' EQUITY |  |  |  |
| Preferred stock at face value, authorized 5,000,000 shares, par value $\$ 1$, issued and outstanding cumulative convertible stock of: |  |  |  |
| 250,000 shares of $8 \%$ Series A | - | 25,000 | 25,000 |
| 1,650,000 shares of $6.25 \%$ Series C | - | 82,500 | 82,500 |
| 250,000 shares of $1.81 \%$ Series D | 25,000 | 25,000 |  |
| 1,500,000 shares of $7 \%$ Series E | 150,000 | 150,000 | - |
| Common stock, par value \$1, authorized 150,000,000 shares, issued and outstanding 77,724,715; 72,485,776 |  |  |  |
| and $72,418,517$ shares | 77,725 | 72,486 | 72,419 |
| Additional paid-in capital | 386,600 | 269,159 | 267,743 |
| Retained earnings | 267,336 | 140,489 | 140,438 |
| Total shareholders' equity | 906,661 | 764,634 | 588,100 |
| TOTAL LIABILITIES AND |  |  |  |
| SHAREHOLDERS' EQUITY | \$2,837,596 | \$2,674,411 | \$1,775,905 |

## EEHOLDERS' EQUITY

referred stock at face value,
5,000,000 shares, par
value \$1, issued and outstanding 250,000 shares of $8 \%$ Series A 1,650,000 shares of $6.25 \%$ Series 250,000 shares of $1.81 \%$ Series D mon stock, par value \$1, authorized
150,000,000 shares, issued and
2,485,776
and 72, 418, 517 shares

The accompanying notes are an integral part of the financial statements.
operating activities:
(Income) from discontinued operations
Loss on disposal of discontinued operations
Extraordinary charge
Depreciation and amortization
Loss on property disposals
Other
Changes in assets and liabilities:
(Increase) in accounts receivable
(Increase) in merchandise inventories
(Increase) in prepaid expenses
Increase in accounts payable
Increase in accrued expenses and
other current liabilities

| $(18,231)$ | $(5,193)$ |
| ---: | ---: |
| - | 31,700 |
| 2,885 | - |
| 94,228 | 51,987 |
| 6,291 | 719 |
| $(3,282)$ | $(4,265)$ |
| $(35,551)$ | $(15,960)$ |
| $(76,611)$ | $(226,900)$ |
| $(2,648)$ | $(2,350)$ |
| 179,566 | 1,801 |
|  | 38,648 |
| 12,573 | 7,973 |
| 13,221 |  |
|  | $(104,740)$ |
| 326,091 | $(82,914)$ |
|  | 3,000 |
| $(83,025)$ | - |
| $(49,327)$ | $(79,941)$ |

Net cash provided by (used in) operating activities

82, 914)
Cash flows from investing activities:
Property additions 3,000
-
$79,941)$
Contingent payment for acquisition of Marshalls
$(49,327)$
$(79,941)$

Cash flows from financing activities
Proceeds from borrowings of short-term debt

| - | 77,699 |
| ---: | ---: |
| - | 199,861 |
| $(45,493)$ | $(4,036)$ |

Principal payments on long-term debt
$(4,036)$
Prepayment of long-term debt $(92,459)$

15,644
121 stock, net
$(26,803)$
$(35,776)$
cash dividends

| $(149,111)$ | 237,869 |
| :---: | :---: |
| 44,628 | 53,188 |
| $(17,819)$ | $(67,855)$ |
| 26,809 | $(14,667)$ |
| 209,226 | 41,569 |
|  |  |
| $\$ 236,035$ | $\$$ |

Cash and cash equivalents at end of period

The accompanying notes are an integral part of the financial statements.
PAGE 6
MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS
OF OPERATIONS AND FINANCIAL CONDITION

Thirteen Weeks (Third Quarter) and Thirty-Nine Weeks Ended October 26, 1996 Versus Thirteen Weeks and Thirty-Nine Weeks Ended October 28, 1995

On October 18, 1996, the Company announced it had entered into an agreement with Brylane, L.P. to sell its Chadwick's of Boston catalog division. As a result of this transaction, the impact of Chadwick's on the consolidated financial statements for the current and all prior periods have been classified as discontinued operations. In addition, periods prior to October 28, 1995 reflect the Hit or Miss division as a discontinued operation as a result of the sale of that division on September 30, 1995.

On November 17, 1995, the Company acquired the Marshalls off-price family apparel chain from Melville Corporation. Under the purchase method of accounting, the assets and liabilities and results of operations associated with the acquired business are included in the Company's financial position and results of operations from the date of acquisition.

Net sales from continuing operations for the third quarter were \$1,722.4 million, up $100 \%$ from $\$ 861.2$ million last year. For the nine months, net sales from continuing operations were $\$ 4,742.9$ million, up $103 \%$ from $\$ 2,336.4$ million for the same period last year. The increase in sales is primarily attributable to the acquisition of Marshalls. Same store sales for the third quarter increased by $7 \%$ at T.J. Maxx, $9 \%$ at Marshalls and 22\% at Winners and decreased by $5 \%$ at HomeGoods. Same store sales for the nine months increased by $6 \%$ at T.J. Maxx, $10 \%$ at Marshalls and $12 \%$ at Winners and were flat at HomeGoods.

Income from continuing operations for the third quarter was $\$ 81.6$ million, or $\$ .90$ per common share, versus $\$ 26.7$ million, or $\$ .35$ per common share in the prior year. For the nine months, income from continuing operations was $\$ 138.3$ million, or $\$ 1.53$ per common share, versus $\$ 43.6$ million, or $\$ .53$ per common share, in the prior year. Including Chadwick's of Boston as a discontinued operation, net income before extraordinary item was \$90.4 million, or $\$ 1.00$ per common share, for the quarter ended October 26, 1996 and $\$ 156.5$ million, or $\$ 1.73$ per common share, for the nine months ended October 26, 1996. After the extraordinary charge of $\$ 2.9$ million, or $\$ .03$ per common share, for the early retirement of $\$ 89$ million of the Company's

9 1/2\% sinking fund debentures, net income was $\$ 87.5$ million, or $\$ .97$ per common share, for the quarter ended October 26,1996 versus $\$ 33.9$ million, or $\$ .44$ per common share, last year and $\$ 153.7$ million, or $\$ 1.70$ per common share, for nine months ended October 26, 1996 versus $\$ 17.1$ million, or $\$ .16$ per common share, in the prior year.

PAGE 7
The following table sets forth operating results expressed as a percentage of net sales (continuing operations):

|  | Percentage of Net Sales |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 13 Weeks Ended <br> $10 / 26 / 96$ <br> $10 / 28 / 95$ |  | Weeks Ended <br> $10 / 26 / 96$ | $10 / 28 / 95$ |
|  | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ |
| Net sales <br> Cost of sales, including <br> buying and occupancy costs | 75.8 | 76.8 | 77.9 | 78.3 |
| Selling, general and <br> administrative expenses | 15.5 | 16.9 | 16.4 | 17.4 |
| Interest expense, net <br> Income from continuing <br> operations before income <br> taxes and extraordinary item | .6 | 1.1 | .7 | 1.1 |

Cost of sales, including buying and occupancy costs, as a percentage of net sales, decreased in both periods from the prior year. Both periods reflect the benefit of the Marshalls acquisition. Merchandise margin has improved, reflecting the enhanced purchasing power of the combined T.J. Maxx and Marshalls entity, as well as tight inventory controls.

Selling, general and administrative expenses, as a percentage of net sales, decreased from the prior year in both periods. This ratio reflects the benefit of the increased sales volume due to the Marshalls acquisition as well as cost savings due to the synergies of the combined T.J. Maxx and Marshalls entity.

The increase in interest expense for the third quarter ended October 1996 versus October 1995 is due to interest on the $\$ 375$ million term loan incurred for the acquisition of Marshalls. The increase in interest expense for the nine months also includes the interest on the $\$ 200$ million of notes issued in June 1995. Interest expense, as a percentage of net sales, has declined as a result of the increased sales volume from the Marshalls acquisition.

The decrease in the effective income tax rate for the nine months reflects the tax benefits on foreign operating losses realizable due to a corporate restructuring of certain foreign subsidiaries that took place in the second half of fiscal 1996.

PAGE 8
The following table sets forth the operating results of the Company's major business segments after presenting Chadwick's as a discontinued operation: (unaudited)
(In Thousands)
Thirteen Weeks Ended Thirty-Nine Weeks Ended October 26, October 28, October 26, October 28,

## Net sales:

Off-price family
Off-price home fashion stores

| $\$ 1,702,818$ | $\$$ | 840,675 | $\$ 4,683,859$ | $\$ 2,283,421$ |
| ---: | ---: | ---: | ---: | ---: |
| 19,611 |  | 20,539 | 59,076 | 52,955 |
| $\$ 1,722,429$ | $\$$ | 861,214 | $\$ 4,742,935$ | $\$ 2,336,376$ |

Operating income (loss):
Off-price family apparel stores
off-price home fashion stores
\$ 161,830 \$ 65,899 \$ 311,084 \$ 136,039
$(2,908)$

$$
(2,211) \quad(8,534)
$$

$(6,067)$

| General corporate expense(1) | 8,029 | 9,083 | 28,458 | 27,845 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Goodwill amortization | 653 | 653 | 1,960 | 1,960 |  |
| Interest expense, net | 10,344 | 9,568 | 35,674 | 24,430 |  |
|  |  |  |  |  |  |
| Income from continuing <br> operations before income <br> taxes and extraordinary <br> item |  |  |  |  |  |

(1) General corporate expense for the periods ended October 26, 1996 include the net operating results of T.K. Maxx. General corporate expense for the periods ended October 28, 1995 include the net operating results of T.K. Maxx and the Cosmopolitan catalog.

The off-price family apparel stores segment, T.J. Maxx, Marshalls and Winners, more than doubled its operating profit for the quarter and nine months primarily due to the benefits of the Marshalls acquisition. This segment's operating results reflect its strong sales performance, aided by its aggressive markdown policy, along with tight inventory control. HomeGoods results were slightly below the Company's expectations.

Stores in operation at the end of the period are as follows:
October 26, 1996 October 28, 1995

| T. J. Maxx | 589 | 581 |
| :--- | ---: | ---: |
| Marshalls | 463 | - |
| Winners | 63 | 49 |
| HomeGoods | 23 | 24 |
| T.K. Maxx | 18 | 8 |

PAGE 9
Financial Condition
Cash flows from operating and financing activities for the nine months reflect increases in inventories and accounts payable, which are largely due to normal seasonal requirements. The improvement in cash provided by operating activities for the nine months ended October 1996 versus October 1995 reflects stronger sales and earnings and the benefit of tight inventory controls. The decrease in short-term borrowings from last year is a result of the strong cash position at the end of fiscal 1996, which reflected the benefits from the timing of the Marshalls acquisition and the resulting favorable cash flow of the holiday selling season, as well as the cash generated from operating activities this year. Future operating cash flows will be impacted by the T.J. Maxx store closing reserve and the reserves established (primarily for store closings) in the allocation of the purchase price of Marshalls. Reductions in the reserves for the nine months ended October 26, 1996 have been primarily non-cash items. The Company is in the process of evaluating the Marshalls store closing program and the allocation of the purchase price of Marshalls. Due to the improved operating performance of certain stores initially targeted for closing, the Company anticipates fewer Marshalls store closings than initially planned. Adjustments to the reserve and the initial allocation of the purchase price of Marshalls will be reflected by the end of the current fiscal year.

Cash flows from investing activities reflect a final payment made to Melville based on the closing balance sheet of Marshalls.

On October 18, 1996, the Company announced it had entered into an agreement with Brylane, L.P. to sell its Chadwick's of Boston catalog division. Total proceeds from the sale are estimated at $\$ 300$ million and include cash, a $\$ 20$ million Convertible Subordinated Note and Chadwick's consumer credit card receivables. The Company expects to report an estimated aftertax gain on the sale of Chadwick's of $\$ 125$ million, or $\$ 1.39$ per share, in its fourth quarter reporting period. The impact of Chadwick's on the consolidated financial statements for the current and all prior periods have been classified as discontinued operations.

On November 18, 1996, the Company, pursuant to its credit agreement, gave notification of its intention to exercise an early prepayment option and to prepay $\$ 200$ million of the outstanding term loan from available cash balances of the Company. The remaining outstanding portion of the term loan ( $\$ 160$ million) will be repaid with proceeds from the sale of Chadwick's, pursuant to the terms of the credit agreement, if not prepaid prior to the closing of the Chadwick's sale. The Company expects to record a fourth quarter after-tax charge of $\$ 2.7$ million, or $\$ .03$ per common share, relating to the early retirement of the term loan.

On September 16, 1996, pursuant to a call for redemption, the Company prepaid $\$ 88.83$ million of its $91 / 2 \%$ sinking fund debentures. The Company recorded a $\$ 2.9$ million after-tax extraordinary charge related to the early retirement of this debt. The principal payments on long-term debt for the nine months ended October 26, 1996 include $\$ 22$ million of medium-term notes and $\$ 15$ million of the $\$ 375$ million term loan, paid pursuant to scheduled maturities. Proceeds from sale and issuance of common stock relate to the exercise of stock options under the Company's stock incentive plan.

As of September 12, 1996, pursuant to a call for redemption, the Series C Cumulative Convertible Preferred Stock was converted into 3,177,844 shares of common stock. As of June 18, 1996, pursuant to a call for redemption, the Series A Cumulative Convertible Preferred Stock was converted into $1,190,475$ shares of common stock. As of November 17, 1996, the Series D Preferred Stock automatically converted into $1,349,527$ shares of common stock.

PAGE 11
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. The results for the first nine months are not necessarily indicative of results for the full fiscal year, because the Company's business, in common with the businesses of retailers generally, is subject to seasonal influences, with higher levels of sales and income generally realized in the second half of the year.
2. The preceding data are unaudited and reflect all normal recurring adjustments, the use of retail statistics, and accruals and deferrals among periods required to match costs properly with the related revenue or activity, considered necessary by the Company for a fair presentation of its financial statements for the periods reported, all in accordance with generally accepted accounting principles and practices consistently applied.
3. On October 18, 1996, the Company announced it had entered into an agreement with Brylane, L.P. to sell its Chadwick's of Boston catalog division. Total proceeds for the sale are estimated at $\$ 300$ million and include cash, a $\$ 20$ million Convertible Subordinated Note and Chadwick's consumer credit card receivables. The Company expects to report an estimated after-tax gain on the sale of Chadwick's of $\$ 125$ million, or $\$ 1.39$ per share, in its fourth quarter reporting period. The impact of Chadwick's on the consolidated financial statements for the current and all prior periods have been classified as discontinued operations. Under the Company's credit agreement, the Company is required to apply certain proceeds from specified asset sales towards the outstanding balance of the term loan. See Note 7 for further information.
4. The Company's cash payments for interest expense and income taxes are as follows: (in thousands)

| Thirty-Nine | Weeks Ended |
| ---: | ---: |
| October 26, | October 28, |
| 1996 | 1995 |
|  |  |
| $\$ 35,284$ | $\$ 20,097$ |
| 90,089 | 10,513 |

5. As of July 29, 1995, the Company reflected the loss on the sale of its Hit or Miss division (completed as of September 30, 1995); thus, Hit or Miss' operating results for all periods prior to the sale have been reclassified to discontinued operations.
6. On November 17, 1995, the Company completed its acquisition of the Marshalls off-price family apparel chain from Melville Corporation. The purchase price (before expenses) was $\$ 599.3$ million, consisting of $\$ 375$ million in cash, before closing adjustments, plus an additional \$49.3 million (paid on April 30, 1996) based on the final closing balance sheet, plus $\$ 175$ million in junior convertible preferred stock of TJX. The acquisition has been accounted for under the purchase method of accounting.

PAGE 12
As a result of the acquisition, the Company announced its intention to close a total of 170 Marshalls stores and $30 \mathrm{~T} . \mathrm{J}$. Maxx stores, in operation at the date of acquisition. The Company established a \$244.1 million reserve in the allocation of the purchase price of Marshalls, primarily relating to the Marshalls store closings, and recorded a pretax charge of $\$ 35$ million relating to the T.J. Maxx store closings. The Company's total store closing and restructuring reserve as of October 26, 1996 totalled $\$ 202.3$ million. The reduction in the reserve to date is primarily due to inventory markdowns and fixed asset write-offs. The Company is in the process of evaluating its store closing program and the reserves established in the allocation of the Marshalls acquisition price. Due to the improved operating performance of certain stores initially targeted for closing, the Company anticipates fewer Marshalls store closings than initially planned.

In connection with the purchase of Marshalls, the Company entered into an unsecured $\$ 875$ million credit agreement with a group of banks. The credit facility included a $\$ 375$ million term loan used for the cash portion of the Marshalls purchase price, and a $\$ 500$ million revolving credit facility under which the Company may borrow to meet the Company's ongoing working capital needs.
7. On November 18, 1996, the Company, pursuant to its credit agreement, gave notification of its intention to exercise an early prepayment option and to prepay $\$ 200$ million of the outstanding term loan from available cash balances of the Company. The remaining outstanding portion of the term loan (\$160 million) will be repaid with proceeds
from the sale of Chadwick's, pursuant to the terms of the credit agreement, if not prepaid prior to the closing of the Chadwick's sale. The Company expects to record a fourth quarter after-tax charge of $\$ 2.7$ million, or $\$ .03$ per share, relating to the early retirement of the term loan.
8. In October 1988, the Company completed the sale of its former Zayre stores division to Ames Department Stores, Inc. ("Ames"). On April 25, 1990, Ames filed for protection under Chapter 11 of the Federal Bankruptcy Code and on December 30, 1992, Ames emerged from bankruptcy under a plan of reorganization. The Company is liable for certain amounts to be distributed under the plan for certain unassigned landlord claims under certain former Zayre store leases on which Zayre Corp. was liable as of the date of acquisition and which Ames has rejected.

The Company remains contingently liable for the leases of most of the former Zayre stores still operated by Ames. In addition, the Company is contingently liable on a number of leases of Waban Inc., a division spun-off in fiscal 1990, and of the Hit or Miss division, the Company's former off-price women's specialty stores, sold on September 30, 1995. The Company believes that in view of the nature of the leases and the fact that Ames, Waban and Hit or Miss are primarily liable, the Company's contingent liability on these leases will not have a material effect on the Company's financial condition. Accordingly, the Company believes its available reserves of $\$ 19.7$ million as of October 26, 1996 should be adequate to cover all reasonably expected liabilities associated with discontinued operations that it may incur.

PAGE 13
9. On September 16, 1996, pursuant to a call for redemption, the Company prepaid $\$ 88.83$ million of its $91 / 2 \%$ sinking fund debentures. The Company recorded an after-tax extraordinary charge of $\$ 2.9$ million, or $\$ .03$ per common share, related to the early retirement of this debt.
10. As of September 12, 1996, pursuant to a call for redemption, the Series C Cumulative Convertible Preferred stock was converted into 3,177,844 shares of common stock. As of June 18, 1996, pursuant to a call for redemption, the Series A Cumulative Convertible Preferred stock was converted into $1,190,475$ shares of common stock. As of November 17, 1996, the Series D Preferred Stock automatically converted into 1,349,527 shares of common stock.

Reference is made to the action described in "Item 3. Legal Proceedings" of the Company's Annual Report on Form 10-K for the fiscal year ended January 27, 1996. On August 19, 1996, the court approved the settlement of the case. The amount of the Company's contribution to the settlement was not material.
Item 5 Other Information

On October 18, 1996, the Company announced it had entered into an agreement with Brylane, L.P. to sell its Chadwick's of Boston catalog operation. Pro forma financial statements of the Company giving effect to the proposed sale are included on pages $\mathrm{F}-1$ through $\mathrm{F}-8$ of this report.

Item 6(a) Exhibits

11 Statement re Computation of Per Share Earnings
Item 6(b) Reports on Form 8-K
On August 13, 1996, the Company filed a Current Report on Form 8 -K relating to a Standby Agreement between the Company and Salomon Brothers Inc and the Company's call for redemption of its Series C Cumulative Convertible Preferred Stock.

The Company is filing a Form 8-K relating to the agreement to sell its Chadwick's division, a press release issued by the Company on November 12, 1996 and cautionary factors relating to forward-looking information.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934 the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE TJX COMPANIES, INC
(Registrant)

Date: November 19, 1996

## /s/ Donald G. Campbell

Donald G. Campbell, Executive Vice President - Finance, on behalf of The TJX Companies, Inc. and as Principal Financial and Accounting Officer of The TJX Companies, Inc. THE TJX COMPANIES, INC. PRO FORMA CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

On October 18, 1996, the Company announced that it had reached an agreement with Brylane, L.P. to sell its Chadwick's of Boston catalog operation (Chadwick's). The purchase price includes \$222.8 million in cash and a $\$ 20$ million convertible subordinated note. The cash purchase price is subject to adjustment based on the actual closing balance sheet of Chadwick's. In addition, the Company will retain Chadwick's consumer credit card receivables. The Company anticipates consummating the sale in late November or early December, 1996.

The pro forma condensed consolidated balance sheet as of October 26, 1996 is based on the unaudited historical balance sheet of the Company as of October 26, 1996, which reflects the Chadwick's division as a discontinued operation. The pro forma condensed consolidated balance sheet as of October 26, 1996 assumes the sale of the division took place on that date and includes the following pro forma adjustments: a) receipt of cash proceeds and note receivable from Brylane, L.P., elimination of the net assets of Chadwick's sold and recognition of the estimated net gain on the sale of the division; b) the conversion of the Company's Series D preferred stock into common stock following a required call for redemption as a result of the sale; and c) the impact of the prepayment of a portion of the $\$ 375$ million term loan incurred to acquire Marshalls from the cash proceeds from the sale of Chadwick's. The remaining net assets from discontinued operations represents the consumer credit receivables retained by TJX that will be collected subsequent to the balance sheet date. The Company anticipates using available cash balances and/or proceeds from the Chadwick's sale to fully retire the term loan in the Company's fourth quarter period ending January 25, 1997, which is only partially reflected in these pro formas.

The pro forma condensed consolidated statement of income for the twelve months ended January 27, 1996 is based on the audited historical statement of income of the Company as reported on Form 10-K for the year ended January 27, 1996 which includes Marshalls operating results since its acquisition by the Company on November 17, 1995. (See the Company's filing on Form 8-K dated as of November 17, 1995 and subsequent amendment.) These historical results will be restated to present Chadwick's as a discontinued operation in future filings that include this period. The elimination of Chadwick's from continuing operations is presented here as a pro forma adjustment. The pro forma condensed consolidated statement of income for the nine months ended October

26, 1996 is based on the unaudited historical statement of income of the Company filed with the Company's Form 10-Q, which already reflects the operating results of Chadwick's as a discontinued operation.

## F-1

The historical results of the Company for the twelve months ended January 27, 1996 have first been adjusted to reflect the acquisition of Marshalls as if it had occurred on the first day of the fiscal year. The pro forma adjustments include the historical results of Marshalls from January 29, 1995 through the acquisition date as well as adjustments for the impact of the purchase accounting method and the impact of the preferred stock issued and debt incurred as a result of the acquisition.

The pro forma results reflecting the acquisition of Marshalls for the twelve months ended January 27, 1996 and the historical results for the nine months ended October 26, 1996 are adjusted to reflect the sale of the Chadwick's division as if it also occurred on the first day of the fiscal year ended January 27, 1996. In addition to the pro forma adjustment to eliminate Chadwick's from continuing operations for the fiscal year ended January 27, 1996, the pro forma adjustments to both periods to reflect the sale of Chadwick's include a reduction in interest expense due to the prepayment of debt from the cash proceeds received, and the recognition of interest income on the convertible subordinated note receivable. The pro forma statements of income exclude the non-recurring gain of approximately $\$ 125$ million the Company will recognize upon the sale of the division and exclude a non-recurring charge of approximately $\$ 1.6$ million for the partial prepayment of debt.

These pro forma condensed consolidated financial statements have been prepared for information purposes only and do not necessarily indicate what would have occurred had the acquisition of Marshalls and the sale of Chadwick's taken place on the dates indicated. Specifically, the pro forma condensed consolidated statement of income for the twelve months ended January 27, 1996 includes the historical results of Marshalls which is not necessarily indicative of current results. Thus, the pro forma statement of income for the twelve months ended January 27, 1996 does not fully reflect the impact that Marshalls has had on the Company's results, nor is it necessarily indicative of the impact that Marshalls may have on future results of the Company. In addition, the pro forma condensed consolidated financial statements do not reflect the final allocation of the purchase price for Marshalls and do not reflect benefit of the full prepayment of the $\$ 375$ million term loan anticipated to take place in the Company's fourth quarter period ending January 25, 1997. The accompanying pro forma condensed consolidated financial statements should be read in conjunction with the historical financial statements of the Company, the Company's Form 8-K dated November 17, 1995 (and subsequent amendment) relating to the Marshalls acquisition and the Company's Form 8-K dated October 18, 1996 relating to the agreement to sell the Chadwick's division.

THE TJX COMPANIES, INC. PRO FORMA CONDENSED CONSOLIDATED BALANCE SHEET AS OF OCTOBER 26, 1996
(UNAUDITED)
(IN THOUSANDS)
PRO FORMA
HISTORICAL ADJUSTMENTS PRO FORMA

| Assets |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ 236,035 | $\begin{aligned} & \$\{207,300 \\ & \{(207,300) \end{aligned}$ | $\begin{aligned} & (1 \mathrm{a}) \\ & (1 \mathrm{c}) \end{aligned}$ | \$ 236,035 |
| Accounts receivable | 90,695 |  |  | 90,695 |
| Merchandise inventories | 1,335, 099 |  |  | 1,335, 099 |
| Prepaid expenses | 19, 054 |  |  | 19,054 |
| Net current assets of |  |  |  |  |
| discontinued operations | 116,009 | $(26,009)$ | (1a) | 90,000 |
| Total current assets | 1,796,892 |  |  | 1,770,883 |
| Property, net | 724,310 |  |  | 724,310 |
|  |  |  | \{20, 00 | 00 (1a) |
| Other assets | 36,432 | $\{(2,700)$ | (1c) | 53,732 |
| Goodwill and tradename, net of amortization | 231,335 |  |  | 231,335 |
| Net noncurrent assets of |  |  |  |  |
| discontinued operations | 48,627 | $(48,627)$ | (1a) | - |
| Total Assets | \$2,837,596 |  |  | \$2,780, 260 |


| Liabilities |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Current liabilities: |  |  |  |  |
| Short-term debt | \$ |  |  | \$ |
| Current installments of |  |  |  |  |
| long-term debt | 94,708 | $(37,400)$ | (1c) | 57,308 |
| Accounts payable | 616,200 |  |  | 616,200 |
| Accrued expenses and other |  | \{27, 664 | (1a) |  |
| current liabilities | 653,780 | $\{(1,100)$ | (1c) | 680,344 |
| Total current liabilities | 1,364,688 |  |  | 1,353,852 |
| Long-term debt, exclusive of |  |  |  |  |
| Deferred income taxes | 25,885 |  |  | 25,885 |
| Shareholders' Equity |  |  |  |  |
| Preferred stock at face value | 175,000 | $(25,000)$ | (1b) | 150,000 |
| Common stock | 77,725 | 1,349 | (1b) | 79,074 |
| Additional paid-in capital | 386,600 | 23,651 | (1b) | 410,251 |
|  |  | \{125, 000 | (1a) |  |
| Retained earnings | 267,336 | \{ (1, 600) | (1c) | 390,736 |
| Total shareholders' equity | 906,661 |  |  | 1,030,061 |
| Total Liabilities and |  |  |  |  |
| Shareholders' Equity | \$2,837,596 |  |  | \$2,780, 260 |

The accompanying notes are an integral part of the unaudited pro forma condensed consolidated balance sheet.
F-3

THE TJX COMPANIES, INC
PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF INCOME FOR THE FISCAL YEAR ENDED JANUARY 27, 1996 (UNAUDITED)


The accompanying notes are an integral part of the unaudited pro forma condensed consolidated statement of income.
F-4
\$ . 17
\$ . 13

THE TJX COMPANIES, INC.
PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF INCOME FOR THE NINE MONTHS ENDED OCTOBER 26, 1996 (UNAUDITED)
PRO FORMA
HISTORICAL ADJUSTMENTS PRO FORMA

In Thousands Except Per Share Amounts

Net sales
\$4,742,935
\$4,742,935
Cost of sales, including
buying and occupancy costs
3,694,820
3,694,820

| Interest expense, net | 35,674 | $\begin{array}{ll} \{(10,708) & (3 b) \\ \{(1,050) & (3 c) \end{array}$ | 23,916 |
| :---: | :---: | :---: | :---: |
| Income from continuing operations before income taxes | 236,458 |  | 248, 216 |
| Provision for income taxes | 98,154 | 4,703 (3d) | 102,857 |
| Income from continuing operations | 138,304 |  | 145,359 |
| Deduct dilutive preferred stock dividends | 0 |  | 0 |
| Income from continuing operations for earnings per share computations | \$ 138,304 |  | \$ 145,359 |
| Number of common shares for primary and fully diluted earnings per share computations | 90, 574, 029 |  | 90, 574, 029 |
| Income from continuing operations per common share | \$1.53 |  | \$1.60 |

The accompanying notes are an integral part of the unaudited pro forma condensed consolidated statement of income.

## Note 1

The pro forma condensed consolidated balance sheet reflects the following adjustments:
(a) To record an estimated net gain of $\$ 125$ million on the sale of Chadwick's by recording the consideration received, which includes a $\$ 20$ million convertible subordinated note and cash of $\$ 207.3$ million adjusted under the terms of the agreement for an assumed October 26, 1996 closing, recording the write-off of the net assets of discontinued operations sold, except for $\$ 90$ million for net consumer credit card receivables retained by the Company and recording an estimated liability for expenses, taxes and other costs associated with the sale. The estimated net gain includes the benefit from full utilization of the Company's \$139 million capital loss carryforward.
(b) The Company is required to redeem its outstanding Series D preferred stock from the proceeds of certain asset sales It is assumed the Company calls the Series D for redemption and that the holders of the Series D preferred stock elect their conversion rights and convert into common stock.
(c) To record the prepayment of long-term debt (including current installments) of $\$ 207.3$ million from cash proceeds received from the sale and an after-tax charge of \$1.6 million for the write-off of deferred financing charges of $\$ 2.7$ million associated with the debt. The Company anticipates full prepayment of this debt in its fourth quarter reporting period for the fiscal year ending January 25, 1997.
Note 2
The pro forma condensed consolidated statement of income reflects the following adjustments relating to the acquisition of Marshalls:
(a) To record Marshalls historical results for the period January 29, 1995 through November 17, 1995, the period prior to the Company's acquisition of Marshalls.

| Net sales | $\$ 2,110,394$ |
| :--- | ---: |
| Cost of sales including <br> buying and occupancy costs | $1,768,636$ |
| Selling, general and <br> administrative expenses <br> Interest expense, net | 377,205 |

## F-6

(b) To record additional interest expense and amortization of deferred financing costs for the period January 29, 1995 through November 17, 1995.
(c) To reflect a reduction in depreciation expense due to the net write down of property to fair value for the period January 29, 1995 through November 17, 1995.
(d) To record amortization of "Marshalls" tradename, net of reduction in amortization due to elimination of goodwill from prior acquisitions, for period January 29, 1995 through November 17, 1995.
(e) To record the income tax (benefit) associated with pro forma adjustments (b), (c) and (d) at a marginal tax rate of 40\%.
(f) To adjust preferred stock dividends for dilutive effect of additional dividends on preferred stock issued for acquisition of Marshalls.
(g) To adjust weighted average shares outstanding for earnings per share calculations shares for dilutive effect of preferred stock issued for acquisition of Marshalls.
Note 3
The pro forma condensed consolidated statement of income reflects the following adjustments for sale of the Chadwick's division.
(a) To restate continuing operations for the twelve months ended January 27, 1996 by eliminating the net sales, expenses and tax provision relating to Chadwick's operating results.
(b) To reflect a reduction in interest expense as a result of the repayment of a portion of the term loan incurred from the acquisition of Marshalls for the periods indicated.

| Twelve Months | Nine Months |
| :---: | :---: |
| Ended | Ended | January 27, 1996 October 26, 1996 (In Thousands)

Interest expense, net

$$
\$(14,260)
$$

$$
\$(10,708)
$$

(c) To reduce interest expense for interest income on the $\$ 20$ million note receivable received as partial consideration for the sale of Chadwick's. Interest income of $6 \%$ per annum assumed for the twelve months ended January 27, 1996 and 7\% per annum for the nine months ended October 26, 1996.

## Twelve Months

Nine Months
Ended

$$
\text { January 27, } 1996 \text { October 26, } 1996
$$

(In Thousands)
Interest expense, net $\$(1,200) \quad \$(1,050)$

F-7
(d) To record additional tax provision related to items (b) and (c) at a marginal tax rate of $40 \%$.

| Twelve Months <br> Ended | Nine Months <br> Ended |
| :---: | :---: |
| January 27, 1996 | October 26, 1996 |
| (In Thousands) |  |
| $\$ 6,184$ | $\$ 4,703$ |

COMPUTATION OF NET INCOME PER COMMON SHARE (UNAUDITED)
DOLLARS IN THOUSANDS

| Thirteen Weeks Ended | Thirty-Nine Weeks Ended |
| :--- | :--- |
| October 26, October 28, | October 26 , October $28, ~$ | October 26, October 28, October 26, October 28, $19961995 \quad 1996$


| The computation of net income available and adjusted shares outstanding follows: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$87,510 | \$33, 877 | \$153, 650 | \$17,100 |
| Less: |  |  |  |  |
| Preferred stock dividends | - | - | - | $(5,367)$ |
| Net income used for primary and fully diluted computation | \$87,510 | \$33, 877 | \$153,650 | \$11,733 |
| Weighted average number of common shares outstanding | 77,725,253 | 72,414,610 | 77,722,260 | 72,412,265 |
| Add (where dilutive): |  |  |  |  |
| Assumed exercise of those options that are common |  |  |  |  |
| stock equivalents, net of treasury shares deemed to have been repurchased | 1,163,362 | 72,373 | 1,110,878 | 72,270 |
| Assumed exercise of convertible preferred stock | 11,740,891 | 4,371,199 | 11,740, 891 | - |
| Adjusted shares out- |  |  |  |  |
| standing, used for |  |  |  |  |
| primary and fully <br> diluted computation | 90,629,506 | 76,858,182 | 90,574, 029 | 72,484,535 |

This schedule contains summary financial information extracted from the statements of income and balance sheets and is qualified in its entirety by reference to such financial statements.

## 9-MOS

JAN-25-1997
OСТ-26-1996
236, 035, 000
90,695,000
1, 335, 099, 000
1,796,892,000
1,144, 816, 000
420,506, 000
2, 837,596,000
1,364,688, 000
540,362, 000
175,000, 000

$$
77,725,000
$$

2, 837,596,000
653,936, 000
,
4, 742, 935, 000
4,742,935,000
3,694,820,000
3,694, 820, 000
775,983,000
35, 674, 000
236,458,000
98,154,000
138, 304, 000
18,231, 000
$(2,885,000)$
153,650,000
1.70
1.70

This schedule contains summary financial information extracted from the statements of income and balance sheets and is qualified in its entirety by reference to such financial statements.

$$
\begin{aligned}
& \text { 6-MOS } \\
& \text { JAN-25-1997 } \\
& \text { 3-MOS } \\
& \begin{array}{l}
\text { JUL-27-1996 } \\
245,342,000
\end{array} \\
& \begin{aligned}
& 245,342,000 \text { APR-27-1996 } \\
& \text { 191, 413,000 }
\end{aligned} \\
& \text { 77,049, 000 } \\
& \text { 1,328,039,000 } \\
& \text { 1, 751,655, } 000 \\
& \text { 1, 115, 230, } 000 \\
& \text { 393,403, } 000 \\
& 2,791,842,000 \quad 2,706,068,000 \\
& \text { 1,291,791,000 1,223,780,000 } \\
& \text { 662,871,000 } \\
& \text { 175,000, } 000 \\
& \text { 82,500, } 000 \\
& \text { 74,132,000 } \\
& \text { 82,500, } 000 \\
& \text { 44,070,000 } \\
& \text { 72,554,000 } \\
& 2,791,842,000 \\
& \text { 2,706,068,000 } \\
& \text { 3,020,506, } 000 \\
& \text { 430,487, } 000 \\
& \begin{array}{c}
3,020,506,000 \\
2,389,549,000
\end{array} \\
& \text { 2,389, } \\
& \text { 1,472,247,000 } \\
& \text { 2,389,549,000 1,167,359,000 } \\
& \text { 509, 065, } 000 \\
& \text { 25,330, } 000 \\
& \text { 96,562,000 } \\
& \text { 39,848, } 000 \\
& \text { 56,714, } 000 \\
& \text { 9, 426, } 000 \\
& 0 \\
& \text { 251,151, } 000 \\
& \text { 14,362, } 000 \\
& \text { 39,375, } 000 \\
& \text { 16, 351, } 000 \\
& \text { 23,024,000 } \\
& \text { 7,062,000 } \\
& 0 \\
& \text { 30,086,000 }
\end{aligned}
$$

This schedule contains summary financial information extracted from the statements of income and balance sheets and is qualified in its entirety by reference to such financial statements.

$$
\begin{aligned}
& \text { 12-MOS } \\
& \text { JAN-27-1996 } \\
& \text { JAN-27-1996 } \\
& \text { 209, 226, } 000 \\
& \text { 55, 144, } 000 \\
& \text { 1,258,488,000 } \\
& \text { 1,615,551, } 000 \\
& \text { 1, 073, 792, } 000 \\
& \text { 340,599, } 000 \\
& \text { 2, 674, 411, } 000 \\
& \text { 1,206,400,000 } \\
& \text { 690, 713, } 000 \\
& \text { 690,713, } 000 \\
& \text { 175, 000, } 000 \\
& \text { 107,500, } 000 \\
& \text { 72,486, } 000 \\
& \text { 409, 648, } 000 \\
& 2,674,411,000 \\
& \text { 1,775,905,000 } \\
& \text { 3,975,115, } 000 \\
& \begin{array}{cr}
3,975,115,000 & 2,33 \\
2,975,115,000 & 2,36,376,000
\end{array} \\
& 3,143,257,000 \\
& \text { 3,143,257,000 1,828,638,000 } \\
& \text { 704,876,000 } \\
& \text { 38,186,000 } \\
& \text { 88,796,000 } \\
& \text { 37,207, } 000 \\
& \text { 51,589,000 } \\
& \text { (21, 990, 000) } \\
& (3,338,000) \\
& 0.23 \\
& 0.23 \\
& \text { JAN-27-1996 } \\
& \text { OCT-28-1995 } \\
& \text { 26,902, } 000 \\
& \begin{array}{r}
0 \\
0
\end{array} \\
& \text { 47,492, } 000 \\
& \text { 1, 013,471, } 000 \\
& \text { 1,220,947,000 } \\
& \text { 318,783, } 000 \\
& \text { 1,775, 905, } 000 \\
& \text { 84, 959, } 000 \\
& \text { 368, 066, } 000 \\
& 0 \\
& \text { 107,500, } 000 \\
& \text { 72,419,000 } \\
& \text { 408,181, } 000 \\
& \text { 2,336,376,000 } \\
& \text { 1,828,638,000 } \\
& \text { 407,571, } 000 \\
& \text { 24, 430, } 000 \\
& \text { 75,737,000 } \\
& \text { 43,607,000 } \\
& (26,507,000) \\
& 0 \\
& \text { 17,100,000 } \\
& 0.16 \\
& 0.16
\end{aligned}
$$

This schedule contains summary financial information extracted from the statements of income and balance sheets and is qualified in its entirety by reference to such financial statements.

$$
\left.\begin{array}{cc}
6-\text { MOS } & 3-\text { MOS } \\
\text { JAN-27-1996 } \\
\text { JUL-29-1995 } \\
19,752,000 & \text { JAN-27-1996 } \\
\text { APR-29-1995 } \\
21,159,000 \\
0
\end{array}\right)
$$

This schedule contains summary financial information extracted from the statements of income and balance sheets and is qualified in its entirety by reference to such financial statements.

12-MOS
JAN-28-1995
JAN-28-1995 41,569, 000

0
31,532,000
786,571,000
920, 340, 000
674, 921, 000
278,132,000
1, 467, 361, 000
632,408, 000
194,478, 000
0
107,500, 000
72,401, 000
$1,467,361,000$
427, 051, 000

$$
3,055,573,000
$$

3, 055,573,000
2,370, 715, 000
2,370,715,000
517,449,000
22,171, 000
145,238, 000
60,758,000
84,480,000
$(1,861,000)$
0
82,619,000
1.03
1.03

This schedule contains summary financial information extracted from the statements of income and balance sheets and is qualified in its entirety by reference to such financial statements.

$$
\begin{aligned}
& \text { 9-MOS } \\
& \text { JAN-28-1995 } \\
& \text { 6-MOS } \\
& \text { OCT-29-1994 } \\
& \text { 26,247,000 } \\
& \text { JAN-28-1995 } \\
& \text { JUL-30-1994 } \\
& \text { 20,605, } 000 \\
& \text { 44, 852, } 000 \\
& \text { 900, 067, } 000 \\
& \text { 28, 099, } 000 \\
& \text { 816,513, } 000 \\
& \text { 1, 041,228,000 } \\
& \text { 659,566,000 } \\
& \text { 927,147,000 } \\
& \text { 262,626,000 } \\
& \text { 274,031,000 } \\
& \text { 1,619,794, } 000 \\
& \text { 1,484, 781, } 000 \\
& \text { 764, 486, } 000 \\
& \text { 647,711,000 } \\
& \text { 221,770, } 000 \\
& 0 \\
& \text { 107,500, } 000 \\
& \text { 72,409,000 } \\
& 0 \\
& \text { 425,636, } 000 \\
& \text { 107,500,000 } \\
& \text { 73,460,000 } \\
& \text { 1,619,794, } 000 \\
& \text { 1, 484, 781, } 000 \\
& \text { 2,146,930, } 000 \\
& \text { 423,973, } 000 \\
& \text { 2,146,930,000 } \\
& \text { 1,343,277,000 } \\
& 2,146,930,000 \quad 1,343,277,000 \\
& 1,639,707,000 \quad 1,029,705,000 \\
& \text { 1,639,707,000 1,029,705,000 } \\
& \text { 371,853,000 } \\
& \text { 16,065,000 } \\
& \text { 119, 305, } 000 \\
& \text { 50,302, } 000 \\
& \text { 69,003,000 } \\
& \text { 1,950,000 } \\
& 0 \\
& \text { 240,774, } 000 \\
& \text { 9,631, } 000 \\
& \text { 63,167,000 } \\
& \text { 26,711, } 000 \\
& \text { 36,456,000 } \\
& \text { 1,709, } 000 \\
& 0 \\
& 0.89 \\
& 0.47
\end{aligned}
$$

